## MEDIATION BOMBAY

## Scoring Sheet for Mediator

Expert Assessor (Name):

Assessment Room (Number):

Mediator (Team Code):

| ROUND DETAILS (TICK IN THE BOX) |  |  |  |
| :---: | :---: | :---: | :---: |
| Preliminary | Quarter Final | Semi Final | Final |
| Round 1 <br> (Friday Morning) | $\square$ <br> (Saturday Afternoon) | (Sunday Morning) |  <br> (Sunday Afternoon) |
| Round 2 <br> (Friday Afternoon) |  |  |  |
| Round 3 <br> (Friday Evening) |  |  |  |
| Round 4 <br> (Saturday Morning) |  |  |  |

1-2 = Poor $\quad$ 3-4 $=$ Satisfactory $\quad 5-6=$ Good $\quad 7-8=$ Very Good $\quad 9-10=$ Excellent

## NO.

CRITERIA
MARKS

## COMMUNICATION SKILLS

- Effective Opening Statement
- Clear Verbal \& Non-verbal Communication

1.     - Using Neutral Language

- Demonstrating Active Listening Skills; Addressing Emotional Concerns
- Ability to Summarise and Reframe


## EfFECTIVE INFORMATION GATHERING

- Asking Open-Ended Questions

2.     - Probing for Interests \& Identifying Common Interests (If Any)

- Seeking Clarifications when Required
- Identifying Parties' BATNAs and WATNAs


## Management of the Mediation Process

- Effectively Allocating Time Towards Different Phases of the Process.
- Managing Equal Speaking Time Between the Parties
- Use and Timing of a Caucus (If Any)
- Management of Impasse (If Any)
- Flexibility in Adapting to the Needs of the Parties; Use of the Agenda


## MAintaining Neutrality and Impartiality

- Respecting the Confidentiality of the Private Session (Caucus), No Disclosure Unless Authorised by the Parties

4.     - Identifying and Addressing Power Imbalances (If Any)

- Maintaining Neutral and Even-Handed Body Language
- Seeking Reference to Objective Criteria
- Remaining Facilitative and not Providing Advice


## FACILITATING THE SOLUTION

- Facilitating a Transition from Positions to Interests
- Assisting Parties in the Brainstorming of Options

5.     - Assisting Parties in Weighing the Options

- Refraining from Evaluating the Options
- Reality Testing
- Recording Outcomes of the Session

